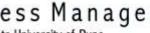
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MINUTES OF MEETING OF ACADEMIC ADVISORY COUNCIL

AY 2021-22

Name of Association: Pune Institute of Business Management Academic Advisory Council

Type of Meeting: Annual General Meeting

Date: 24th March, 2021 Time: 10:00 AM-5:30 PM

Venue: CR-201, Pune Institute of Business Management, Gat no. 605/1, Lavasa road, Pirangut, Tal

Mulshi, Maharashtra. Pune 412115.

Meeting Facilitator: Ms. Poornima Sehrawat (Head IQAC and Asst. Prof)

Call to order: Meeting was called to order at PIBM conference room. A quorum was established.

Roll Call:

Attendees Present:

| Academic Director | | Dr. Manish Godse | |
|-------------------|----------------------|---|------------------------|
| Domain | Member | Designation | Area of Expertise |
| Finance | Dr. A P Rao | Academic Subject Matter Expert; Ex VP Kinetic Motors | Corporate Finance |
| | Mr. Souvik Sengupta | Industry Subject Matter Expert; MD & CEO Standard Chartered Investments & Loans Ltd. | Risk and Credit |
| | Mr. Ashok Kumar | Industry Subject Matter Expert; Chief Manager Corporate Banking Group, ICICI Bank | Risk and Credit |
| | Mr. Neeraj Madhekar | Industry Subject Matter Expert; Group Executive VP and Regional Business Leader, Yes Bank | Risk and Credit |
| | Dr. Umesh Mahtani | Academic Subject Matter Expert; Finance Professor, Goa Institute of Management | Finance and Accounting |
| | Mr. Prabhakar A.K | Industry Subject Matter Expert; Head of Research - IDBI Capital | Equity Research |
| | Mr. Vijay Vishnav | Industry Subject Matter Expert; CFO Zee Digital Convergence Ltd. | Project Finance |
| | Dr. K S Ranjani | Academic Subject Matter Expert; Finance Professor, NITIE | Finance and Accounting |
| | Mr. Manish Singhania | Industry Subject Matter Expert; CFO - Essar Steel Pune Facility | Project Finance |



Pune Institute Of Business Management

Gat No. 605/1, Mukaiwadi Road, Pirangut, Tal. Mulshi Paud, Pune (Maharashtra)

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| | Mr. Manish Desai | Industry Subject Matter Expert; CFO - Voltas | Corporate Finance |
|--|----------------------|--|---|
| | Mr. Karan Malhotra | Industry Subject Matter Expert; Sr. VP-Cians Analytics | Investment Banking, Valuation |
| | Dr. Deepak Tondon | Academic Subject Matter Expert; Finance Professor, IMI Delhi | Finance and Accounting, Banking and Financial Services |
| | Dr. Neeraj Amarnani | Management | Corporate Finance, Project Finance |
| | Mr. Arijit Dutta | Industry Subject Matter Expert; CEO Uno Minda | Strategic Marketing |
| | Dr. Gordhan K Saini | Academic Subject Matter Expert; Assistant Professor-marketing- TISS | Marketing Management, Market Research |
| | Mr. Manish Rohtagi | Industry Subject Matter Expert; Business Head and Profit Center Head, Hero Cycles Ltd. | Sales & Distribution; Retail |
| | Mr. Vishal Gupta | Industry Subject Matter Expert; Commercial Director of Borges India | Sales & Distribution |
| | Mr. Diniar Patel | Industry Subject Matter Expert; Chief Editor, Times of India | Media & Branding |
| | Dr. Asit K Barma | Academic Subject Matter Expert; Director Marketing-IFIM and Faculty-IIM-Kashipur | Digital Marketing, Marketing Strategy, Marketing Management |
| | Mr. Jitendra Singh | Industry Subject Matter Expert; Chief Sales & Marketing, Leadec Services | B2B Marketing |
| | Dr. Neeraj Pandey | Academic Subject Matter Expert; Assistant Professor-NITIE | B2B Marketing, Digital Marketing, Services Marketing |
| | Mr. Priyan Nayar | Industry Subject Matter Expert; CIO, Future Lifestyle Fashion Ltd. | Retail Marketing |
| | Dr. Rajashree Pillai | Academic Subject Matter Expert; HOD HR, PIBM | Strategic HR |
| | Mr. Alok Narayan | Industry Subject Matter Expert; Executive TA head, Quatro | PMS |
| | Mr. M V S Murthy | | HR Analytics |



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| HR | | CPO, Future Group | |
|----|-------------------|-------------------------------------|-----------------|
| | | Industry Subject Matter Expert; | |
| | Mr. Deepak Gupta | CHRO Karvy Consultant | LnD |
| | | Industry Subject Matter Expert; | |
| | Mr. Rajesh Singh | CHRO KPIT | Strategic HRM |
| | | | |
| | | Academic Subject Matter Expert; | |
| | Dr. Pranabesh Dey | Associate Professor-HR-XLRI | Labour Law, PMS |
| | | Industry Subject Matter Expert; Sr. | |
| | Ms. Tulanihina | VP HR, IndusInd Bank | LnD |
| | | Industry Subject Matter Expert; | |
| | Capt. Partha | Director HR, AGS | OD |

Meeting Agenda:

- 1. Discussion on key agenda approved and recommended for academic activity for AY 2020-21 by the governing body.
- 2. Strategizing the execution plan and academic calendar for AY 21-22.
- 3. Inclusion of subject for AY 2021-22.
- 4. Decision on International conference 2021-22.
- 5. Emphasis on competency based practical training for the students.

Review of Minutes from the last meeting:

- 1. Executed the live projects during Sem-II in different SMEs.
- 2. Started automation in admission process through ERP
- 3. Executed retail store visits
- 4. Improved SCOPUS indexed research and case writing
- 5. DPC reviewed the CO achievement and the academic activities as per the plan submitted by DPC.

Marketing Domain:

1. The director opened the discussion start to develop Innovation and entrepreneurship subject and link it IIC cell, which will provide the clarity and motivation to the students to start their own business.



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- 2. Prof. Asit K Barma suggested to create a digital marketing club for students where they can work and learn digital marketing concepts and tools.
- 3. Mr. Jitendra Singh has reviewed the B2B course and suggested to add few topics.
- 4. Mr. Arijit Dutta suggested some case studies to incorporate in Strategic marketing subject.
- 5. Prof. Neeraj Pandey suggested to link the courses for developing ethical behavior.

Human Resource Domain:

- 1. The director opened the discussion with introducing the new subject named as Digital HR which will help the students to link the HR function with digital platform.
- 2. Dr. Rajasshire Pillai suggested to incorporate the corporate projects with faculties such as; competency development, developing the staff handbook, policies, PMS processes etc.
- 3. Dr. Pranabesh Ray suggested to incorporate the more research based assignments in different subject which will help students to develop analytical and research mind.
- 4. Capt. Partha suggested to involve more students in research paper writing and consulting work.

Finance Domain:

- 1. The director opened the discussion to develop the course on treasury management.
- 2. Mr. Neeraj Madhekar has suggested to develop a new course on credit monitoring assessment.
- 3. Mr. Karan suggested to incorporate valuation model in the evaluations.
- 4. Prof. Ranjani suggested to incorporate more balance sheets in accounting management subject.

Common (For all specializations):

- 1. The council discussed on developing new subject named business process re-engineering for all specialization students which will develop the conceptual understanding of change in business and its management.
- 2. The council discussed on the usage of turnitin software to check the similarity index in reports and projects.
- 3. The council has suggested to provide training on different business tools like Pawtoon.



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Case study and Research:

- 1. The council suggested to engage faculties in case study writing and book chapter writing.
- 2. The council suggested to provide the platform for doing qualitative research.

The meeting was ended with the appreciation on the achievement of objectives planned in previous academic year.



Authorized Signatory

Director

Chairman